



- Do you need to assess the performance of your staff or unearth the hidden personality conflicts that keep your organization from being a truly high-performance organization?
- Looking to re-build morale and trust in a workforce recently beset by corporate right-sizing?
- Are you looking to build a coherent team from disparate or even historically conflicted business units?
- Looking to find the “hidden management talent” in your organization?
- Looking to just have fun with your staff?

Every GolfToBusiness™ session is uniquely tailored to your organization. At the end of your workshop, a detailed overview of findings and deliverables assembled by the GreenToTee staff will help you put the session into a new and innovative perspective. You'll walk away from the session with a better grasp on the hidden dynamics that drive your team. Once understood, these dynamics can be harnessed for greater organizational effectiveness, professional development, and team-oriented goal attainment. GolfToBusiness™ is a truly unique concept.

Some of the world's best-known organizations have chosen a GolfToBusiness™ workshop for their business executives and cross-functional teams. They are directed and run by Golf Academy coaches and management consulting staff in a manner and methodology consistent with your business objectives for the day. Here is a sampling of the exercises you can combine to uniquely help achieve your objectives for the day:

- *What kind of student will you be?*
- *5 Ball Rapid Fire*
- *What is your target?*
- *Decisions, decisions...*
- *The stress mess*
- *Every breath we take*
- *Why try when you can do?*
- *About face!*
- *Four blind mice*
- *Walk in each other's shoes*
- *Knock out punch putting*
- *Are you on a par with your par?*
- *Close your eyes and find the target*
- *Where is your target?*
- *More curious than afraid*
- *Take your turn*
- *Aesop's race, Zen and Physics*
- *One club, whole hole*
- *On your knees, please!*
- *Look, listen, and learn!*
- *String scramble*

Many of the exercises above will be customized to your needs. Let us help you build the kind of organization you know is possible.

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*Golf To Business Workshops. A division of GreenToTee Golf Academy.*



The Scrambler	The Course Strategist	The Pin Seeker	The Swing Technician
Creative	Relies on experience	Visualizes results	Process-oriented
Willing to take risks	Prefers tried and true	Focuses on ends	Perfectionist
Open to new experiences	Efficiency-oriented	Goes for the target	Considers obstacles
Views problems as opportunities	Avoids mistakes	Externally-oriented	Internally-focused





## Joe Bosco

Joe Bosco is the owner and co-founder of GreenToTee® Golf Academy and GolfToBusiness™ Teambuilding. He was chosen by Golfweek Magazine as one of the industry's "Top 40- Under 40" gifted individuals likely to shape the game and the business in the coming years. As a former champion golfer in high school and college, he dedicated himself to pioneering and teaching new techniques for learning golf. Joe's expertise encompasses all aspects of golf, from the swing to the mental game. He teaches golf the way adults want to learn, focusing on purpose, fun and flexibility.

How people play golf mirrors how they perform in other settings. Together with his partners, Joe developed GolfToBusiness™ Teambuilding to bring the concepts he teaches on the course—goal-setting, alignment, visualization, rehearsal, clearing the mind, finding your rhythm and others—to improve performance in business. Whether you're a scratch golfer or have never touched a club, you'll be inspired by the GolfToBusiness™ experience and apply the lessons you'll learn immediately to your job and career.

## Ed Gubman

Ed Gubman, PhD, is recognized around the world for helping leaders build higher performing organizations. Ed advises CEOs and other executives about how to lead their teams, change their organizations, engage their employees and develop their talents to increase business results. He consults, speaks, writes and researches on:

- Aligning people strategies with business strategies
- Developing leaders and their teams
- Managing talent
- Creating more motivating and productive organizational cultures
- Making Human Resources more strategic

Ed's publications, [The Talent Solution: Aligning Strategy and People to Achieve Extraordinary Results](#), and [The Engaging Leader: Winning with Today's Free Agent Workforce](#), are the basis for his approach to GolfToBusiness.

## Peter Donahue

Peter Donahue is also an owner and co-founder of GreenToTee® Golf Academy and co-founder of GolfToBusiness™ Teambuilding. Peter lends his considerable coaching skills to GolfToBusiness through teambuilding exercises, intra-team discovery sessions, and post-workshop deliverables. Peter's coaching reputation is outstanding in the Chicago-land area. He's recently been named Chicago Magazine's "Golf Coach of the Year" for his interpersonal approach to student mastery of the basics of golf. The cornerstones of his coaching philosophy: finding enjoyment in practice; building superior performance through visualization; and discovering your own balance and rhythm, provide a unique on-course experience for GolfToBusiness™ participants.

Peter has been cited in numerous publications for his creative ways of approaching the golf course. GolfToBusiness™ leverages Peter's approach to golf as a metaphor for approaching the challenges facing today's business executives. Although golf may seem like an individual sport, after a GolfToBusiness™ session with Peter and his team, you'll see how the game of golf and the game of business are remarkably inter-related.



**GreenToTee Golf-To-Business Contact Information:**

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